

**2004 Career Development Events
State Contest Bulletin**

REVISIONS (October 7, 2003)

Guidelines

Contest Rules

Page 5 (Bolded Rule # 13)

Page 6-10 Annual Updates

Agricultural Sales

Page 4 E. (See Item C) *changed to (See Item B)*

Page 5 Part III - Practicum

1. A. (*Listed the job interest areas*)

Page 9 PRODUCT SALES PRESENTATION SCORE CARD-(*adjusted ranges*)

PRODUCT SALES PRESENTATION SCORE CARD				
	Excellent	Good	Fair	Contestant Points
Pre-approach (60)	60-48	47-32	31-16	
Approach (20)	20-16	15-9	8	
Demonstration (60)	60-45	44-32	31-16	
Customer Objections (20)	20-16	15-12	11-8	
Closure (40)	40-32	31-20	19-8	
Total Points	200			

FORM Item B - **eliminated**. Job Interest Areas *listed in Part III - Practicum-# 1. A.*

FORM Item C - renamed to **Item B**. On line 3 "Job Interest Area *added the following (see **Part III - Practicum # 1. A.**)*

FORM Job Description & Interview Practicum - *replaced* (see Item B) with (see **Part III - Practicum 1. A.**)

Agronomy

Page 2 - I. IDENTIFICATION

F. **NO** instructor or student may obtain any plants, seeds, contaminants, or other materials from the contest superintendent, Weed Science Unit, or Bradford Research Farm after **the last district contest** prior to state competition. (This includes workshops and district contests which may be presented throughout the state). Questions, which would result in a competitive advantage for one or more schools, will not be answered prior to state competition.

Entomology

Page 8 Removed "**#C. COLLEMBOLA**" Insect Orders from the listing. Listing of letter order changed.

Nursery/Landscaping

Page 7 (*correction of line numbering*)

Soils

- Page 2 Contest Rules # 1 - **These contest rules take precedence** over information, rules, etc. indicated in Appendix I and II of the Soil Science curriculum available from IML if a conflict exists.
- FORM 19 - Page 1 *Spelling correction*: STRUCTURE TYPE - d = **Prismatic**
Mottles now listed as **All Modules**
- Page 2 #38. Available Water Capacity (AWC)
(c) **Moderate** (6-9 inches)
- Interpretation Help Sheet
- Table 10.5 - “Subsoil Color” column *eliminated*
- “Mottles”
- Gray mottles below a depth of **42 in. or more**
- *eliminated* “Gleyed colors or gray mottles in the lower part of the A horizon”
- “Depth to WT - > **3.5** *replaced* 3.5-0
- Table 10.4 - “Structure” column *eliminated*
- Table 12.1 - “Liability” **All Other Textures** *replaced* Sands and Clays

Public Speaking

Prepared Public Speaking

- Page 2 #5. (*the word curriculum replaced with **competencies***)
#9a. (*included websites*)